

**COHERENT, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**17. SEGMENT AND GEOGRAPHIC INFORMATION (Continued)**

Sales to unaffiliated customers are as follows (in thousands):

<u>SALES</u>	<u>Fiscal</u>		
	<u>2019</u>	<u>2018</u>	<u>2017</u>
United States . . . . .	<u>\$ 339,585</u>	<u>\$ 309,495</u>	<u>\$ 297,699</u>
Foreign countries:			
South Korea . . . . .	<u>313,461</u>	652,313	628,369
China . . . . .	<u>194,653</u>	235,568	162,316
Japan . . . . .	<u>138,028</u>	180,223	154,985
Asia-Pacific, other . . . . .	<u>93,389</u>	124,733	107,713
Germany . . . . .	<u>145,285</u>	166,926	145,835
Europe, other . . . . .	<u>148,680</u>	171,936	162,162
Rest of World . . . . .	<u>57,559</u>	61,379	64,232
Total foreign countries sales . . . . .	<u>1,091,055</u>	1,593,078	1,425,612
Total sales . . . . .	<u>\$1,430,640</u>	<u>\$1,902,573</u>	<u>\$1,723,311</u>

Long-lived assets, which include all non-current assets other than goodwill, intangibles, non-current restricted cash, our investment in 3D-Micromac AG and deferred taxes, by geographic region, are as follows (in thousands):

<u>LONG-LIVED ASSETS</u>	<u>Fiscal year-end</u>	
	<u>2019</u>	<u>2018</u>
United States . . . . .	<u>\$151,640</u>	\$124,312
Foreign countries:		
Germany . . . . .	<u>152,529</u>	168,755
Europe, other . . . . .	<u>29,815</u>	22,962
Asia-Pacific . . . . .	<u>39,977</u>	42,652
Total foreign countries long-lived assets . . . . .	<u>222,321</u>	234,369
Total long-lived assets . . . . .	<u>\$373,961</u>	<u>\$358,681</u>

**Major Customers**

We had one major customer who accounted for 16.8%, 25.8% and 22.9% of consolidated revenue during fiscal 2019, 2018 and 2017, respectively. The customer purchased primarily from our OLS segment.

**18. RESTRUCTURING CHARGES**

In the first quarter of fiscal 2017, we began the implementation of planned restructuring activities in connection with the acquisition of RoFin. The activities under this plan primarily related to exiting our legacy high power fiber laser product line, change of control payments to RoFin officers, the exiting of two product lines acquired in the acquisition of RoFin, realignment of our supply chain due to segment reorganization and consolidation of sales and distribution offices as well as certain manufacturing sites. These activities resulted in charges primarily for employee termination, other exit related costs associated with the write-off of property and equipment and inventory and early lease termination costs.