

[Table of Contents](#)

The following table details the Company's sales by operating segment for fiscal years ended September 30, 2019 and 2018. The Company's sales by geographic area based on the location of where the products were shipped or services rendered are as follows:

2019	Americas	Europe	Asia	Total	% of Total
(Amounts in thousands)					
TS	\$ 67,228	\$ 3,285	\$ 646	\$ 71,159	90 %
HPP	5,294	771	1,837	7,902	10 %
Total	\$ 72,522	\$ 4,056	\$ 2,483	\$ 79,061	100 %
% of Total	92 %	5 %	3 %	100 %	
2018	Americas	Europe	Asia	Total	% of Total
TS	\$ 52,034	\$ 9,059	\$ 1,344	\$ 62,437	86 %
HPP	8,424	1,266	789	10,479	14 %
Total	\$ 60,458	\$ 10,325	\$ 2,133	\$ 72,916	100 %
% of Total	83 %	14 %	3 %	100 %	

Substantially all Americas amounts are United States.

Long-lived assets by geographic location at years ended September 30, 2019 and 2018 were as follows:

	September 30, 2019	September 30, 2018
(Amounts in thousands)		
North America	\$ 1,270	\$ 844
Europe	3	3
Totals	\$ 1,273	\$ 847

Deferred tax assets by geographic location at years ended September 30, 2019 and 2018 were as follows:

	September 30, 2019	September 30, 2018
(Amounts in thousands)		
North America	\$ 1,946	\$ 1,895
Europe	—	—
Totals	\$ 1,946	\$ 1,895

The following table lists customers from which the Company derived revenues in excess of 10% of total revenues for the years ended September 30, 2019 and 2018.

	For the years ended			
	September 30, 2019		September 30, 2018	
	Amount	% of Revenues	Amount	% of Revenues
(Amounts in millions)				
Customer A	\$ 3.8	5 %	\$ 7.5	10 %
Customer B	\$ 10.2	13 %	\$ 1.1	3 %

In addition, accounts receivable from Customer A totaled approximately \$0.3 million, or 1%, and approximately \$1.1 million, or 9%, of total consolidated accounts receivable as of September 30, 2019 and September 30, 2018, respectively. Accounts receivable and long term receivable from Customer B totaled approximately \$7.4 million, or 36%, and approximately \$0.2 million, or 2%, of total consolidated accounts receivable as of September 30, 2019 and September 30, 2018, respectively. We believe that the Company is not exposed to any significant credit risk with respect to the accounts receivable with these customers as of September 30, 2019. No other customers accounted for 10% or more of total consolidated accounts receivable as of September 30, 2019.