

Paris, 17 November 2015

## Q3-2015 turnover

*Sharp sales growth (up 25.3%)*

*Steady commercial expansion (acquisition of 186,000 customer sites)*

*Confirmation of 2015 objectives*

## AMF visa granted for a share's transfer on compartment B of Euronext Paris on 19 November 2015

€ m	2015	2014	Change
<b>Q3 turnover</b>	<b>180.6 (1)</b>	<b>144.1 (2)</b>	<b>+25.3%</b>
<b>9-month turnover</b>	<b>686.3</b>	<b>566.7</b>	<b>+21.1%</b>

(1) o.w. €182.5 m from Retail, €0.3 m from Production and €(2.2) m Intragroup

(2) o.w. €144.4 m from Retail, €0.2 m from Production and €(0.5) m Intragroup

### Strong quarterly turnover growth

Turnover of the Direct Energie group came to €180.6 m in Q3-2015, up 25.3% from Q3-2014. This commercial momentum reflects the sales figures reported since the beginning of the year with turnover for the first nine months up 21.1% from 2014.

On the first three quarters of the year, Direct Energie has acquired 415,000 customer sites, including 186,000 in the third quarter alone. As of 30 September 2015, the portfolio reached 1,497,000 customer sites.

## Confirmation of all annual objectives

In terms of customer acquisitions, the Group is on track to reach the recently revised 2015 target of more than 540,000 new customer sites. Financial forecasts at temperatures in line with the seasonal averages, being an annual turnover growth of more than 20% and Current Operating Income growth of more than 35%, are also confirmed thanks to the current 9-month current performances already booked since the beginning of the year and expanding market shares on the residential market.

Additionally, the Group declares it won significant tenders on the business and local authority sectors ahead of the termination of regulated tariffs by the end of 2015. The positive impact on turnover and gross earnings will fully materialise in the coming quarters starting 1 January 2016 onwards.

## Acquisition of 3CB at the earliest by end of 2015

Following the signature of a sale and purchase agreement on 1 October 2015 with the Swiss group Alpiq to acquire the entire capital of its French subsidiary 3CB, Direct Energie announces that the closing process is going ahead as planned, and should be finalized at the earliest by the end of the year.

Agreed on attractive terms, the acquisition of this Combined Cycle Gas Turbine located in the Allier region (with an installed capacity of 408 MW) will enable Direct Energie to deploy upstream in accordance with the announced vertical integration strategy, and optimise the supply conditions of its customer portfolio.

## Transfer on compartment B of Euronext Paris

Direct Energie announces that it has received AMF visa n° 15-586 dated November the 16<sup>th</sup> on the Prospectus issued for admission of the Direct Energie shares on the regulated Euronext market in Paris, compartment B (AMF: *Autorité des marchés financiers*, the French financial authority).

The Direct Energie shares will be delisted from Alternext on 18 November 2015 after trading hours. The stock will be trading on the regulated Euronext market in Paris as from 19 November 2015.

### Share codes

Designation: DIRECT ENERGIE

ISIN code: FR0004191674

Mnemonic code: DIREN

Listing market: Euronext Paris, Compartment B

The purposes of listing the shares on a regulated market are mainly to attract a larger international investor base, potentially call on the capital market for a better funding of future growth, promote the liquidity of the Direct Energie share and strengthen the Group's reputation.

**Availability of the Prospectus**

Copies of the Prospectus are available, free of charge, at Direct Energie's offices, 2 bis rue Louis Armand 75015 Paris, and both on the Group's website ([www.direct-energie.com](http://www.direct-energie.com)) and AMF's website ([www.amf-france.org](http://www.amf-france.org))

**Risk factors**

Direct Energie brings to the public's attention the risk factors described in Chapter 4 ("Risk Factors") of the last part, and in Chapter 2 ("Risk Factors in relation with a share listing on the B compartment of Euronext in Paris") of the second part of the Prospectus approved by the AMF under visa n° 15-586 dated November the 16th.

**About Direct Energie**

Direct Energie is France's third-largest electricity and gas provider, serving more than 1.5 million customers sites (residential and businesses) in France and Belgium (under the Poweo brand name). Direct Energie has also developed offers for companies and local authorities, with more than 100,000 delivery points. As an integrated energy group, Direct Energie produces and supplies electricity and gas, and offers energy services to customers. In 2014, the Group generated turnover in excess of €810 million and delivered 8.4TWh of energy. Direct Energie's success has been underpinned for more than the past decade by its technical expertise, excellent customer relationships and capacity for innovation.

Direct Energie is listed on the Alternext compartment of Euronext Paris Stock Exchange (ALDIR / FR0004191674). For more information, visit our website [www.direct-energie.com](http://www.direct-energie.com)

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