

## **DASSAULT AVIATION Group**

### **Order intake, deliveries and backlog in units as of December 31<sup>st</sup>, 2015**

(figures not reviewed by the auditors)

#### **Order intake in units**

In 2015, **45 Falcon were ordered and 20 Falcon Netjets were cancelled**, compared to 90 Falcon ordered in 2014. After a growth of the Falcon activity in 2014, the economic environment, especially in emerging countries, strongly impacted our prospects and customers.

**48 Rafale Export were ordered** following the coming into force of the contracts signed with Egypt (24 Rafale) and Qatar (24 Rafale). The success of the Rafale on the export market and its deployment in numerous theatres of operations by the French Air Force and the French Navy confirmed Rafale's intrinsic qualities.

#### **Deliveries in units**

**55 new Falcon were delivered** in 2015, compared to 66 in 2014. While we expected 65 Falcon deliveries in 2015, we had to face the weakening of the order intake.

**8 Rafale** (5 to France and 3 to Egypt) **were delivered** in 2015 in accordance with our forecasts, compared to 11 Rafale France in 2014.

Furthermore, delivery of works performed for the Indian Mirage 2000 modernization program and for the F3 Rafale retrofit have continued. The 2 last maritime surveillance Falcon 50 (Falcon SURMAR) were also delivered to the French Defense Procurement Agency during 2015.

#### **Backlog in units**

As of December 31<sup>st</sup>, 2015, the consolidated backlog includes **91 Falcon** and **83 Rafale** (38 France and 45 Export), compared to 121 Falcon and 43 Rafale France as of December 31<sup>st</sup>, 2014.

#### **Next financial information**

The DASSAULT AVIATION Group will release its 2015 sales on February 26<sup>th</sup>, 2016.

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