



Sales for the first half-year 2014 up 20.3%

(€ millions) – IFRS – at 30 June	2014	2013	Change (%)
1 st quarter	68.8	53.9	+27.6%
2 nd quarter	67.0	59.0	+13.6%
1st half-year	135.7	112.9*	+20.3%

* including sales of €2.5 million for the 50%-owned Raydiall subsidiary which was proportionally consolidated in the 1st half-year 2013. The sales of this subsidiary, equity accounted as of 1 January 2014, are no longer consolidated in the 1st half-year 2014.

13.6% sales growth in the 2nd quarter of 2014

For the three months of its 2nd quarter of 2014, a business period that benefited from a less favourable base effect than in the 1st quarter of 2014, Radiall recorded sales of €67.0 million, an increase of 13.6% compared with the 2nd quarter of 2013 and a decline of 2.6% compared with the 1st quarter of 2014. On a like-for-like basis, the increase totalled 19.7% in comparison with the 2nd quarter of 2013.

Following two consecutive quarters of growth, business reached a new high in this quarter. Sales for the full 1st half of 2014 totalled €135.7 million, an increase of 20.3% compared with sales for the period ended 30 June 2013. On a like for like basis, growth was 26.0%.

Over the half-year period, the sales momentum was driven mainly by the Telecom sector in Asia and the Aeronautics sector in North America, both of which registered the strongest growth rates.

The share of business conducted with customers based outside France continues to grow and represented 87.8% of the Group's half-year sales.

Outlook

Growth in sales combined with a favourable divisional mix and an optimised industrial and commercial performance during the 1st half-year should enable Radiall to significantly improve its first half-year profitability compared with the first six months of 2013.

Bolstered by the positive sales trend since the beginning of the financial year and a 2nd quarter in which a new sales high is confirmed, Radiall remains confident for the remainder of the year and for the 2nd half-year 2014 targets sales in line with those recorded in the 1st half-year just ended.

Shareholders' agenda: 2014 half-year results: 2nd September 2014

About Radiall

RADIALL designs, develops and manufactures electronic components dedicated to wireless communication, automotive telematics and military and aeronautic equipment applications. ISIN Code: FR0000050320 – Eurolist B – NYSE Euronext.

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