

## A sound financial structure Interim results marked by a difficult environment

Lyon, 15 September, 2009 — **ARKOON Network Security is one of the main information system security solution providers in Europe. The company is listed on the Paris NYSE-Euronext Alternext market.**

### Simplified profit & loss statement (1 January to 30 June)

*Introduction: Like the majority of software publisher, ARKOON Network Security registered a seasonal effect with business faring substantially better in the second half.*

| In thousands of euros | 30.06.2009 | 30.06.2008 |
|-----------------------|------------|------------|
| Turnover              | 4 829      | 5 537      |
| Ebitda                | - 44       | 163        |
| Operating income      | - 944      | - 557      |
| Net income            | - 622      | - 360      |

### Main balance sheet items

| In thousands of euros | 30.06.2009 | 30.06.2008 |
|-----------------------|------------|------------|
| Shareholders' equity  | 11 428     | 10 961     |
| Available cash        | 6 097      | 5 398      |
| Financial debt        | 367        | 289        |

Over the half, which was marked by an economic slump, ARKOON Network Security concentrated on preserving its economic and financial balance. Ebitda was subject to a loss of €157k from the Italian subsidiary, but it remained positive in France (€113k.). Conversely, it benefited from a gross margin ratio which evolved favorably due to sustained sales of licenses, maintenance contracts and professional services. Operating expenses were held in check with a drop of 4.5% and 1.1% excluding cost of goods.

Nonetheless, ARKOON Network Security is continuing to invest in order to prepare for the future and increase market share. Over the period, the company thus invested €1.87m in R&D, which is a 10.9% increase on the same period of 2008, and substantially consolidated its sales teams.

On 30 June 2009, the net income posted a loss of €622k.

However, the company is bolstered by a robust financial structure, giving it the means to fulfill its ambitions. **In this context, ARKOON Network Security is currently in negotiations to acquire a firm which will boost and supplement its professional expertise.**

**Next press release: 2009 Turnover, on 26 January 2010 after the close of trading.**



## Contacts

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## About ARKOON Network Security



A recognised pioneer in IT infrastructure protection, ARKOON - [www.arkoon.net](http://www.arkoon.net) – has always striven to offer certified solutions tailored to protect sensitive information and infrastructure.

ARKOON solutions are grouped together in a protective system for its clients, regardless of their size, to meet their security objectives while minimising operational costs.

ARKOON protects information, communication and infrastructure through complementary solutions:

- The Security BOX software suite meets companies' data confidentiality, integrity and authenticity needs. The Security BOX encoding engine is certified Common Criteria EAL4+.

- The range of FAST360 appliances natively integrates FAST (Fast Applicative Shield Technology), patented by Arkoon, to protect infrastructure and communications. FAST360 is certified Common Criteria EAL2+.

Established in 2000, with its head office in Lyon, ARKOON Network Security is listed on NYSE Alternext. Its solutions are marketed worldwide by its certified partner network and subsidiaries. The majority of ARKOON's clients are on Eurostoxx 100, include civil service departments and thousands of medium sized businesses. ARKOON solutions are deployed in more than 60 countries.

**ARKOON Network Security has obtained the OSEO "Entreprise Innovante" label.**

ISIN Code: FR0010481101 – ALARK - Website: [www.arkoon.net](http://www.arkoon.net)

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