

NEOPOST SUCCESSFULLY CARRIES OUT A PRIVATE PLACEMENT IN THE US MARKET

- **The \$175 million issued is bearing very favourable conditions**
- **It constitutes the first stage in the refinancing of loans maturing in 2012 and 2013**

Paris, 20 June 2012

Neopost, the European leader and world's number two supplier of mailroom solutions, today announced that it has successfully finalised a \$175 million senior unsecured debt issue.

This fundraising took the form of a private placement in the United States with different insurance companies. The issue consists of a number of tranches with maturities of between 4 and 10 years. They are subject to fixed annual interest rates of between 3.17% and 4.50%, depending on the maturity.

This marks the successful start to the refinancing of the private placement with Crédit Agricole, which matures in December 2012, and the multi-currency revolving syndicated credit facility maturing in June 2013. The issue announced today will allow reducing drawings in US dollars on this revolving credit facility.

Jean-François Labadie, Chief Financial Officer of Neopost, comments: "***The excellent conditions we were able to obtain on the US private placement market confirm Neopost strong credit profile (investment grade equivalent). With extended maturity for our debt, the spreading out of repayment dates and attractive interest rates, we have made a very satisfactory start to our refinancing programme while also continuing to diversify our sources of borrowing.***"

The Group states that its net debt of €665 million at 31 January 2012 is intended to finance equipment placed with its clients and is more than covered by future cash flow from its leasing and rental activities.

Neopost was advised by Bank of America Merrill Lynch and HSBC, which acted as agents.

Calendar

The AGM will be held in Paris on 4 July 2012.

Second quarter sales will be published on 6 September 2012 after market close.



PRESS RELEASE

ABOUT NEOPOST

NEOPOST IS THE EUROPEAN LEADER and the number two world-wide supplier of mailing solutions. It has a direct presence in 18 countries, with 5,600 employees and annual sales of €1,003 million in 2011. Its products and services are sold in more than 90 countries. The Group is a key player in the markets for mailroom equipment and logistics solutions.

Neopost supplies the most technologically advanced solutions for franking, folding/inserting and addressing as well as logistics management and traceability. Neopost also offers a full range of services, including consultancy, maintenance and financing solutions.

Neopost is listed in the A compartment of Euronext Paris and belongs notably to the SBF 120 index.

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