



3rd quarter 2009 turnover

Better resistance in the 3rd quarter

IFRS – €m	2009 ⁽¹⁾	2008 ⁽²⁾	Var. %	Var. % Like-for-like
Consolidated Turnover				
1st quarter	142.3	159.7	-10.9%	-14.3%
2nd quarter	168.9	185.4	-8.9%	-14.7%
3rd quarter	145.1	153.3	-5.4%	-13.0%
TOTAL	456.3	498.4	-8.5%	-14.0%
Materials trading	349.1	402.3	-13.2%	-16.6%
Concrete industry	33.6	37.8	-11.3%	-11.3%
Industrial joinery	85.5	70.9	+20.6%	-0.9%
Other (Services)	14.1	15.5	ns	ns
Intersector trade elimination	-26.0	-28.1	ns	ns

⁽¹⁾ The figures are not audited. They include Vendôme Fermetures integrated since the 1st May 2009, BTP Services since the 1st January 2009, and Bestkind, L Diffusion, BTP Charpentes integrated during 2008.

⁽²⁾ Figures at 30 September 2008 have been adjusted following the retrospective application of the IFRIC 13 "Customer Loyalty Programmes" interpretation.

> 3rd Quarter activity

The VM Matériaux group today reports a 2009 3rd quarter turnover of € 145.1 million, down by 5.4% (-13.0% like-for-like) compared to the same period of 2008.

The Material Trading and Concrete Industry activities remain affected by the fall in the number of new housing constructions in France (-21.4% over the year at the end of September 2009). The Industrial Joinery activity (Atlantem) increased its 3rd quarter turnover by 4.1% on a like-for-like basis. This activity remains strongly correlated to the maintenance and renovation market, which, although showing good general resistance, fell slightly in the 3rd quarter of 2009 compared to the 3rd quarter of 2008. Atlantem good performance is thus based on strong commercial dynamics, a relevant range of products and, to a lesser extent, on the fiscal incentives introduced for energy related renovation work. The integration of Vendôme Fermetures enables Atlantem to record growth of nearly 40% for the quarter.

For the first nine months of the current financial year, the VM Matériaux turnover amounts to € 456.3 million against € 498.4 million a year earlier.

> 2009 outlook

For the end of the financial year, VM Matériaux will continue to follow a rigorous management policy in order to preserve its economic fundamentals and will sustain the developing sectors, such as eco-construction. As an example from January 2010, the Group will be selling a new range of aluminium joinery with even higher thermal performance, presented at the Batimat show which is being held in Paris from 2 to 7 November.

In parallel, the Group is continuing its developments in the Public Works field, which is today a significant growth driver, thanks to a stronger product range following recent acquisitions (Bestkind in natural stone trading and Cominex France for the distribution of natural stone dedicated to urban development).

Structured to pass through a difficult period, VM Matériaux is continuing its development strategy, balanced between internal and external growth while focusing on operations offering a rapid investment returns.

NEXT PRESS RELEASE: 2009 turnover, on 10 February 2010, after stock exchange closure

Find all the financial communication on www.vm-materiaux.fr

ABOUT VM MATÉRIAUX

VM Matériaux group works in the Building industry, centred on three areas of business:

- *Building material trading (75% of turnover managed): distribution of materials for the building and public works sector, with a network of 116 specialised agencies (incl. 22 overseas), offering locally-based advice to industry professionals and DIY customers; the group is also present in China, where it has a sourcing activity, but also trades in natural stone for external work and interior decoration;*
- *The Concrete industry (12%): industrial pre-cast and ready-mix concrete (slabs, paving, blocks and prefabricated facade components);*
- *Industrial joinery (13%): manufacture of windows and doors (PVC, aluminium, wood) and closures (shutters, garage doors, portals), and wooden structures (truss, traditional framework and wood panels).*

The Group was originally based in the Vendée region but is now multi-regional. It employs more than 3.000 people and is developing its business over Western France and in the overseas departments. The Group achieved a turnover of €656.1 million in 2008.

**VM Matériaux is quoted on NYSE- Euronext Paris, Compartment C. Index: SBF 250, CAC Mid & Small 190
Codes: ISIN FR0000066540, Reuters VMMP.PA, Bloomberg VMM.FP, Mnemonic: VMMA**

CONTACTS

VM MATERIAUX

Philippe AUDUREAU - Chairman of the board of directors
Alain MARION - Finance and General Manager
Tel.: +33 (0)251 08 08 08 - Email: vm@vm-materiaux.fr
Eva BERLOT - Group Communication Manager
Tel.: +33 (0)251 08 08 08 - Email: eberlot@vm-materiaux.fr

ACTUS FINANCE

Nathalie BOUMENDIL
Analysts/Investors relations
Tel.: +33 (0)153 67 35 74 – Email: nboumendil@actus.fr
Anne-Catherine BONJOUR
Press Relations
Tel.: +33 (0)153 67 36 93 - Email: acbonjour@actus.fr