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## **Eutelsat and skyDSL GLOBAL sign multiple spotbeam capacity agreement for Eutelsat's KA-SAT satellite**

**Paris, Berlin, 21 February, 2013** - skyDSL Global GmbH, a pioneer of satellite Internet services in Europe, today announced at a press conference in Berlin that it is taking deployment of consumer satellite broadband services to a new level. Following 18 months of broadband service delivery through Eutelsat's KA-SAT satellite, skyDSL has signed a five-year multiple spotbeam capacity contract on KA-SAT, with an option for an additional five years. Using selected service areas of KA-SAT, the agreement equips skyDSL to step up broadband deployment across Europe.

skyDSL has amassed over 10 years experience in delivering high-quality satellite Internet solutions. Under its skyDSL2+ brand, the Berlin-based company provides a portfolio of Internet access and triple play services via its established platform in Germany. Services offering download speeds of up to 20 Mbps and upload speeds of up to 6 Mbps are commercialised through diversified sales channels, with customers reflecting a cross-section of Internet users, from consumers to small businesses and larger customers such as utility providers, industrial companies, government and aid intervention agencies. skyDSL2+ is currently available in Germany, France, Italy, Spain, Austria and the Benelux.

Jan Hesse, Managing Director of skyDSL Global GmbH, commented on the new agreement: *"Our experience of KA-SAT since 2011 has convinced us that this is an unmatched platform for driving penetration of high-quality satellite broadband in Europe. This new contract equips us to grow our business in our core markets of Germany, France, Italy and Spain, and penetrate new markets. We continue to contribute to closing the digital divide in our target markets with our high quality ADSL-style portfolio and compelling pricing."*

Jean-François Fenech, General Manager of Eutelsat's Broadband Business Unit, added: *"We are delighted to strike this new agreement which gives skyDSL the flexibility and long-term visibility it seeks to expand its network and pursue its commitment to high-quality and competitively-priced broadband. This is further evidence of KA-SAT's ability to match the requirements of different users, from clients seeking a turnkey product, to clients who want a flexible, reliable and scalable platform to manage their own services."*

## skyDSL Global GmbH

skyDSL Global GmbH, Berlin, is a European pioneer in providing satellite based broadband services. Part of its offer is the one-way service skyDSL the company has sold more than 100,000 times. skyDSL is operated and provided by skyDSL Global GmbH and market by its subsidiaries skyDSL Deutschland GmbH and skyDSL Europe B.V. in Europe. The company also offers via its subsidiaries skyDSL2+ an extreme powerful bi-directional satellite based Internet service for households and businesses in areas covered by low quality terrestrial broadband solutions providing download speeds of up to 20 Mbps and upload speeds of up to 6 Mbps. skyDSL2+ uses the powerful infrastructure provided by Eutelsat's KA-SAT. Customers of these services are consumers, small businesses up to larger customers like utility providers, automotive and other industries, as well as governmental and emergency associations. More information: [www.skydsl.eu](http://www.skydsl.eu)

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### About Eutelsat Communications ([www.eutelsat.com](http://www.eutelsat.com))

Eutelsat Communications is the holding company of Eutelsat S.A. With capacity commercialised on 30 satellites delivering reach of Europe, the Middle East, Africa, Asia, significant parts of the Americas and the Asia-Pacific, Eutelsat Communications (Euronext Paris: ETL, ISIN code: FR0010221234) is one of the world's leading satellite operators. As of 31 December 2012 Eutelsat's satellites were broadcasting 4,500 television channels to over 200 million cable and satellite homes in Europe, the Middle East and Africa. The Group's satellites also provide a wide range of services for TV contribution, corporate networks and fixed and mobile broadband markets. Headquartered in Paris, Eutelsat and its subsidiaries employ over 780 commercial, technical and operational professionals from 30 countries.

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