

## RWE Supply & Trading Selects Infosys as its Transformation Partner

*Five year, pan-European partnership agreement funds innovation and growth projects*

**Bangalore, 2 April 2013:** [Infosys](#), the global consulting and technology leader has signed an agreement with RWE Supply & Trading (RWEST), a leading European energy trading house, to provide technology services to transform its trading operations to create business efficiencies and drive growth from new markets and commodities.

Central to the agreement is an 'Innovation and Gain-Share' model supported by a joint investment framework to identify and implement innovative business and technology projects that will deliver measurable benefits to RWEST.

Program highlights:

- Consulting and technology services for applications transformation and business platforms
- Transition to a managed services model for application management
- Business case, solution architecture and operating model design for a future cloud-enabled corporate infrastructure
- Support for trading systems in Essen Germany, where RWEST runs the largest and most sophisticated energy trading floor in Europe, and other locations including Netherlands and UK

Quotes:

Marcus Schaper, Head of IT at RWE Supply & Trading:

*"Infosys was able to offer us a full range of technology services coupled with a strong track record supporting energy and financial trading systems. They brought commercial flexibility and a long-term perspective to create a compelling case for our dynamic business."*

Kush Sharma, Head of Utilities at Infosys in Europe:

*"We are confident that this association with RWEST will enable strategic growth through the transformation of their trading platform. We will help them use savings generated to make investments that can drive operational efficiency and, more importantly, competitive advantage."*

Infosys now supports three of the leading trading houses in the European energy sector.

## Additional Resources

- Video on Infosys work with Dutch subsidiary of RWE, Essent, [here](#)
- Infosys Generation and Trading solutions for Utility and Energy [here](#).
- white paper: *The Effect of Offshore Wind and Photovoltaic Solar Growth on European Energy Market Trading and Operations* [here](#)
- Infosys Utilities practice [here](#)

## About Infosys

Infosys partners with global enterprises to drive their innovation-led growth. That's why Forbes ranked Infosys #19 among the top 100 most innovative companies. As a leading provider of next-generation consulting, technology and outsourcing solutions, Infosys helps clients in more than 30 countries realize their goals. Visit [www.infosys.com](http://www.infosys.com) and see how Infosys (NYSE: INFY), with its 150,000+ people, is Building Tomorrow's Enterprise® today.

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### Safe Harbor

Certain statements in this release concerning our agreement with RWE Supply & Trading (RWEST) to provide technology services are forward-looking statements, which involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, time and cost overruns on fixed-price, fixed-time frame contracts, disruptions in telecommunication networks or system failures which may affect our ability to provide services under the agreement with RWEST. The company does not undertake to update any forward-looking statements that may be made from time to time by or on behalf of the company unless it is required by law to do so.

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