



Press release

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Partnership

Altran and GE Announce Intention to Form an Alliance to Drive Game-Changing Outcomes across Industry

Both companies to collaborate on development of industrial applications for asset optimization, enterprise optimization and intelligent environments

Altran, global leader in innovation and high-tech engineering consulting and General Electric (NYSE: GE) today announced they have signed a Memorandum of Understanding to form an alliance focused on delivering the next generation of Industrial Internet solutions that support secure connected assets and objects; industrial analytics and data science; and machine data management. This partnership complements both GE's & Altran's deep industrial and software expertise in order to power economic growth in France and globally.

A recent report by GE uncovered that companies who choose the right industry apps, leveraging the right platform, can see a 10-15x return on their investment in developers' capabilities*. It also revealed that ecosystems are crucial to allow different businesses to collaborate, create synergies and foster the cross fertilization of ideas that fuel global innovation.

Altran and GE continue to build out their Industrial Internet ecosystem of global alliances and partnerships with this latest MOU. The companies are negotiating to define the scope of services each will provide under the terms of the agreement. The alliance is expected to begin operations in the fourth quarter of 2015.

This agreement has been signed this day at the International Paris Air Show by Keith Williams, Vice President Altran Intelligent Systems, William Rozé, Altran France CEO and Bill Ruh, Vice President GE Software.

On this occasion, William Rozé declared: *"We are really proud to formalize this alliance with GE , which will start in France and then expand globally. Altran and GE's collaboration takes place in our mutual will to combine our Machine-driven Big Data domain expertise and lead the way to new industrial markets and business models by relying, among other things, on our VueForge™ solution."*

"We have been doing business in France for decades, and it is a great place to begin developing industrial software apps on GE Predix – the platform for the Industrial Internet. Our experience in the region has systematically confirmed the availability of high quality French engineers, software developers and data scientists. Our deep knowledge of machines is necessary to make analytics meaningful. By combining this with Altran's consulting expertise, we can provide a gateway for creating valuable outcomes for customers." commented Bill Ruh

* GE COE and TCG Advisors.

VueForge™

The Altran group has developed VueForge™, an industrial end-to-end offer for machine-driven big data whereby data is harvested, then transported and transformed into information, which, in turn is converted into services paving the way to new business.

Predix

GE Software developed Predix for the Industrial Internet. A cloud-based software platform for operational technology environments to power industrial apps that drive outcomes ranging from the reduction of unplanned downtime to improved asset output and operational efficiency.

Relying on these world-class technologies solutions among other things, Altran and GE will explore the development of a new Industrial Internet offering that is focused on advancing the connected industry.

About Altran

As global leader in innovation and high-tech engineering consulting, Altran accompanies its clients in the creation and development of their new products and services. Altran Innovation Makers¹ have been providing their expertise for over thirty years to key players in the Aerospace, Automotive, Defence, Energy, Finance, Life Sciences, Railway, and Telecoms sectors, among others. Covering every stage of project development from strategic planning to manufacturing, Altran solutions capitalise on the Group's technological know-how in five key areas: Innovative Product Development, Intelligent Systems, Lifecycle Experience, Mechanical Engineering, and Information Systems.

In 2014, the Altran group generated revenues of €1.756bn. Altran now has a staff of about 23,000 employees in more than 20 countries.

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About GE Software

GE Software connects streams of machine data to powerful analytics, providing Industrial companies with valuable insights to manage assets and operations more efficiently. World-class talent and software capabilities driving big gains in productivity, availability and longevity. For more information, visit the website at www.gesoftware.com.

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