

Upcoming Disposition Options in RPM

For all Nissan Dealers

RPM Now Offering Four Disposition Options

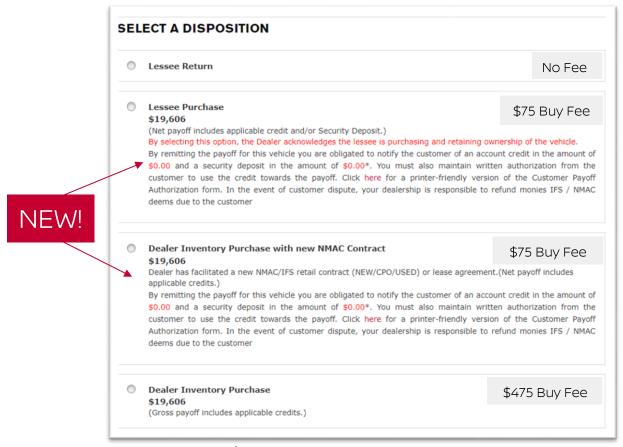
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Nissan Remarketing Services (RPM) has updated the disposition options when a lessee is grounding their vehicle. Beginning **September 27**, RPM will add a fourth disposition to better assist dealers with making the proper disposition.

DISPOSITION OPTIONS WHEN GROUNDING A VEHICLE

Lessee Return - No Fee

Vehicle will be grounded and sit on your dealer dashboard for 48 hours.

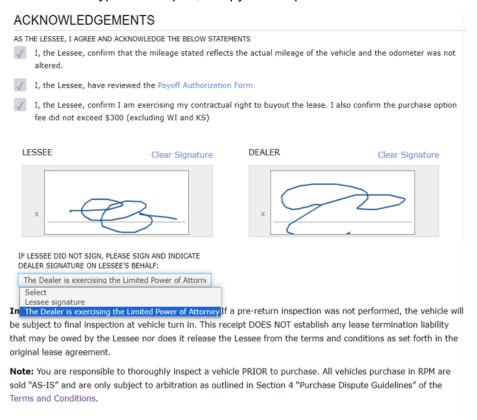


Lessee Purchase - Buy Fee \$75

Vehicle will be sold to the dealer for payoff amount quoted. If the lessee has a credit amount, an alert will pop-up and request the customer is using the credit. Lessee will also need to acknowledge the following:

- I, the Lessee, confirm that the mileage stated reflects the actual mileage of the vehicle and the Odometer was not altered.
- I, the Lessee, have reviewed the Payoff Authorization form
- I, the Lessee, confirm I am exercising my contractual rights to buyout the lease. I also confirm the purchase option fee did not exceed \$300 (excluding WI and KS)

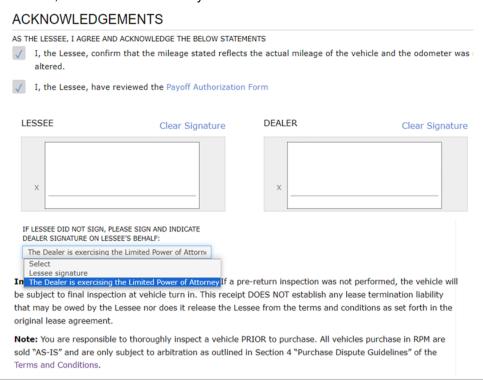
Payoff Authorization utilizes the e-signature capture in RPM. This form is hyperlinked as a stored document for the dealer's reference. Once the hyperlink is open, a copy can be printed for the Lessee.



Dealer Inventory Purchase with New NMAC Contract - Buy Fee \$75

Dealer has facilitated a new NMAC/IFS retail contract (NEW/CPO/USED) or lease agreement. The new VIN number must be supplied at the time of grounding. Lessee will need to acknowledge the following:

- I, the Lessee, confirm that the mileage stated reflects that actual mileage of the vehicle and the odometer was not altered.
- I, the Lessee, have reviewed the Payoff Authorization For



Dealer Inventory Purchase – Buy Fee \$475
Vehicle is being purchased for dealer's inventory/stock. The resulting buy fee will be \$475.
If you have additional questions about the Private Exclusive Marketplace or regarding RPM, please feel free to contact RPM Client Care at 1-866-776-0333.